

J.K. SHAH[®]
C L A S S E S
a Veranda Enterprise

In Association with



CMA (US) dedicated helpline no. +91 86570 49365

Leading with a vision



Prof. CA J.K. Shah
Founder, JKSC



CA Pooja Shah-Dharia
Joint COO,
Head - Face to Face business



CA Vishal Shah
Joint COO,
Head - Online business

For 40 years, J.K. Shah Classes has been coaching commerce students to professional excellence. We coach students as they prepare for CA, CS, CMA, CFA®, ACCA, CMA (US), CPA Ireland, IELTS, TOEFL, PTE, GRE and various other professional examinations.

From its humble beginnings to becoming a leading institute, J.K. Shah Classes has always

delivered top-quality education, assisting students in realising their aspirations and exceeding their own perceived limitations. As we look ahead, we are excited about making an impact in the lives of future generations, grooming and nurturing the business leaders of tomorrow.



OUR NUMBERS SPEAK

40 Years Of
experience

290 Faculties

11 States

41 Cities

94 Face to Face
Centres

2,163 Rankers
Since 2001

5,00,000+ Students
Till Date

SETTING THE BAR TO GLOBAL STANDARDS



Established in 2005, Logic School of Management is a premier institute in India offering professional financial courses such as CA (Foundation, Intermediate, Final), CPA (USA), CMA (USA), CMA (INDIA), ACCA (UK), CS, M.Com (Finance & Taxation) and B.Com (Taxation)- affiliated to M.G. University. Since its inception, LSM has been providing quality education and moulding competent financial professionals fit for the requirements of the evolving industry.

The institute aims at shaping up capable students by imparting quality education through trained and experienced educators. LSM is equipped with all the necessary infrastructure to provide a conducive learning atmosphere for students.

The focus of the institute is to constantly strive to equip students with the knowledge and skills to prove their mettle in the global corporate platform. The managerial and leadership skills of students are honed through various curricular and extracurricular activities at LSM.

Logic School of Management is the first institute in India to introduce the course Certified Management Accountant (CMA, USA). LSM boasts of being the only institute recognized by IMA-USA for CMA coaching in Kerala. Over the years LSM has been able to create a benchmark through its excellent academic results.

18+

Years Of Experience

100+

Faculties

9

Branches

40000

Coached Approx Students Till Date



ABOUT THE COURSE



CMA USA®

Certified Management Accountant is one of the highest management accounting credentials in the world administered by the IMA (Institute of Management Accountants).



The Association of
Accountants and
Financial Professionals
in Business

The Institute of Management Accountants (IMA) is one of the top associations for financial professionals. It offers the prestigious Certified Management Accountant (CMA) designation.

Career Opportunities



The CMA USA qualification unlocks a world of Global Opportunities. Whether you are looking to work in MNCs, consultancy firms, or even start your own business, the CMA USA qualification will give you the competitive edge you need to thrive in today's dynamic business landscape. With recognition in 150+ countries worldwide, CMA USA is an ideal qualification for those seeking global job prospects and enhanced career opportunities.

The dynamic profession of Management Accountants involves interpreting complex financial data, making strategic decisions, understanding the context behind numbers, and building trustful client relationships. One can work as a Finance Manager, Financial Analyst, Cost Analyst, Financial Controller, Internal Auditor, Relationship Manager, Cost Manager, Chief Financial Officer (CFO), and Cost Accountant.

Moreover, this is one of the rare professions which requires human expertise and critical judgement. The advanced management techniques and strategic business skillset of a management accountant makes it practically impossible for Artificial Intelligence to replace them.

Earnings



Salary In India

According to the latest Global Survey conducted by the IMA in 2023, as a CMA USA fresher, one can expect to earn in excess of INR 8 Lakhs per year and with experience one can earn around ₹ 40 – 50 Lakhs per year.

Salary Abroad

Similarly, it was revealed in the same survey, that CMAs in the United States earn a median total compensation of USD 1,35,000 per year (< ₹ 1.11 crore p.a.). In other countries, the salary may vary depending on the local market and economic conditions

Annual Total Compensation (in USD)

REGION	MEAN TOTAL COMPENSATION
Americas	USD 1,63,932
Asia / Pacific	USD 45,475
Europe	USD 1,36,277
Middle East/ Africa/ India	USD 44,803
All Countries	USD 86,955

(Source: IMA global survey 2023 Website: [in.imanet.org](https://www.imanet.org).)

PLACEMENT ASSISTANCE



Placement Assistance

It is a highly sought-after qualification at Indian companies and MNCs. **J. K. Shah classes is glad to extend post-qualification placement assistance to all the candidates.** Our talent management cell will not only assure you of interviews with top corporates, but also assist you in resume building, soft skills training, pre placement boot camps etc.

Our end-to-end hand holding approach will ensure there are no hiccups in your professional journey right from:

Registration for the course → Coaching at J K Shah Classes → Post qualification placement.

Our Employment Partners



DOCUMENTS REQUIRED

Candidate must present proof of their identity to be permitted to take the CMA Exams. Below is a list of acceptable identification. You must present one primary ID or two secondary IDs to be permitted to take the exams. All identification must be original. Photocopies and/or electronic downloads are not acceptable.

Primary

(**One form** of ID needed) – original and unexpired

- ▶ **Passport**
- ▶ U.S. Passport Card
- ▶ Government issued National Country ID (with photograph)
- ▶ **Government issued driver's license (with photograph).**

OR

Secondary

(**Two forms** of ID needed) – original & unexpired-one with a photograph, and one with your signature

- ▶ Military ID Card
- ▶ **PAN Card (India)**
- ▶ **Aadhar Card (India)**
- ▶ **Voter ID (India)**
- ▶ **Bank ATM, debit, or credit card with signature.**

COURSE DETAILS



Two parts to be cleared (In Any Order) within a max. of 3 years from entry to CMA course

PART I

Financial Planning, Performance & Analytics (4 hours – 100 MCQs & 2 essays)

Subjects	Weightage
▶ External Financial Reporting Decisions	15%
▶ Planning, Budgeting and Forecasting	20%
▶ Performance Management	20%
▶ Cost Management	15%
▶ Internal Controls	15%
▶ Technology and Analytics	15%

PART II

Strategic Financial Management (4 hours – 100 MCQs & 2 essays)

Subjects	Weightage
▶ Financial Statement Analysis	20%
▶ Corporate Finance	20%
▶ Decision Analysis	25%
▶ Risk Management	10%
▶ Investment Decision	10%
▶ Professional Ethics	15%

Minimum Educational Qualification

A 12th grade student is eligible to enroll for the course.

Mode of examination

There are 3 exam windows in a year: Jan-Feb, May-June, Sept-Oct. The CMA exams are computer-based and administered at hundreds of Prometric Test Centers worldwide. With three testing windows each year, you can sit for an exam at a time and place convenient for you.

Schedule

Students can choose any schedule in the above said window according to the prometric center availability.

OVERVIEW OF THE EXAMINATION MARKING SCHEME



Two papers to be cleared viz. Part 1 & Part 2 (In any order) | Course Duration: 8 to 12 Months

No set off benefit

i.e. no advantage to appear for both papers in the same exam window. Hence, we recommend our students to appear for only 1 part in each exam window.

For each exam part...

Total duration = 4 hours

Total marks = 500 marks

Minimum total passing marks = 360 marks i.e. 72%

TYPES OF QUESTIONS

100 MCQS (3 hours)

- Regard less of how many questions are attempted, atleast 50 MCQ Questions have to be answered correctly (not 50% questions)
E.g. So, even if a candidate appears for 76 questions in the stipulated 3 hours, he needs to answer 50 questions out of 76 questions correctly.
- Maximum time allowed to solve MCQs is 3 hours after which the window to solve MCQs lapses and the candidate needs to compulsorily solve essay type questions in last 1 hour.

2 essay type questions (1 hour)

- Essay type questions will be checked only if the candidate has solved atleast 50 MCQs correctly.
- Attempting essay type questions is a necessity to pass the examination. A candidate cannot pass the examination by just solving mcqs even if the score exceeds the requisite 360/500 marks. Thus, omission to attempt essay type questions is a short cut to failure.

P.S. IMA does not disclose the assessment criteria for passing the examination, except for the information provided above. Nevertheless, the global pass rates have averaged around 50%, which are quite high compared to Indian professional examination pass rates.

J. K. SHAH CLASSES is proud to consistently deliver an average pass rate in excess of 80%.

WHEN ARE EXAM RESULTS DECLARED?

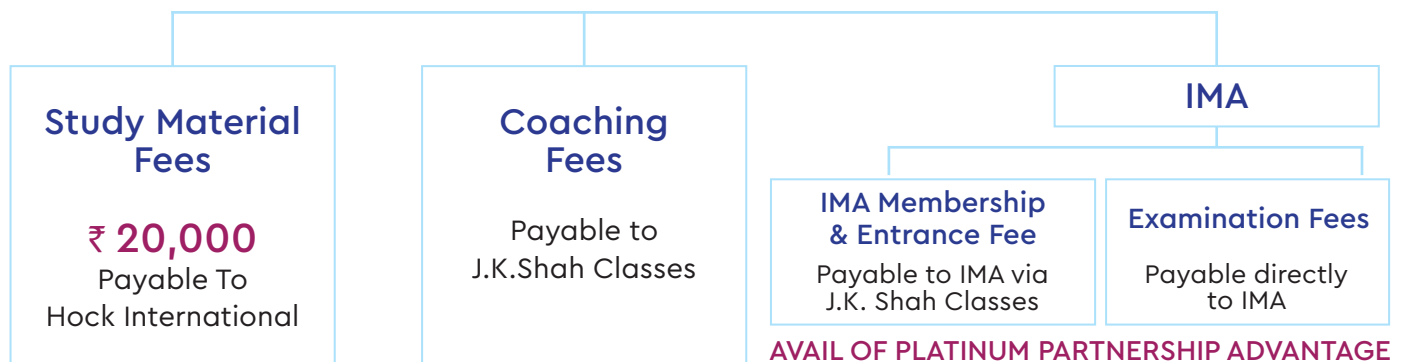
Exam results are declared within 45 days from the end of the month in which the candidate has appeared for the exam. Results can be accessed via IMA account or Registered Email.

OVERVIEW OF CMA USA FEE STRUCTURE



There are two types of memberships under which a candidate can enroll for CMA USA Course viz. STUDENT MEMBERSHIP V/S PROFESSIONAL MEMBERSHIP. Regardless of the type of membership the following aspects remain the same.

FEES PAYABLE BY THE CANDIDATE



1. Study material fees

Payable to HOCKS INTERNATIONAL before commencement of coaching or registration with IMA, whichever earlier.

2. Coaching fee

Payable to J. K. Shah Classes before commencement of CMA Coaching.

3. IMA membership fee and entrance fee

Payable to Institute of Management

Accountants (IMA) via J. K. Shah Classes at the time of registration with IMA. (only then will the candidate be able to take advantage of the platinum partner discount)

4. Examination fee

Payable directly to IMA when registering for the examination. (Examination Fee is not payable at the time of initial registration with IMA).

What's the JKSC PLATINUM PARTNER ADVANTAGE?

J.K. Shah Classes is a platinum partner for CMA US owing to which our candidates save USD 445 (Under student membership) and USD 495.5 (Under professional membership) of fees payable to IMA

**YOU
SAVE**

STUDENT MEMBERSHIP

USD 445

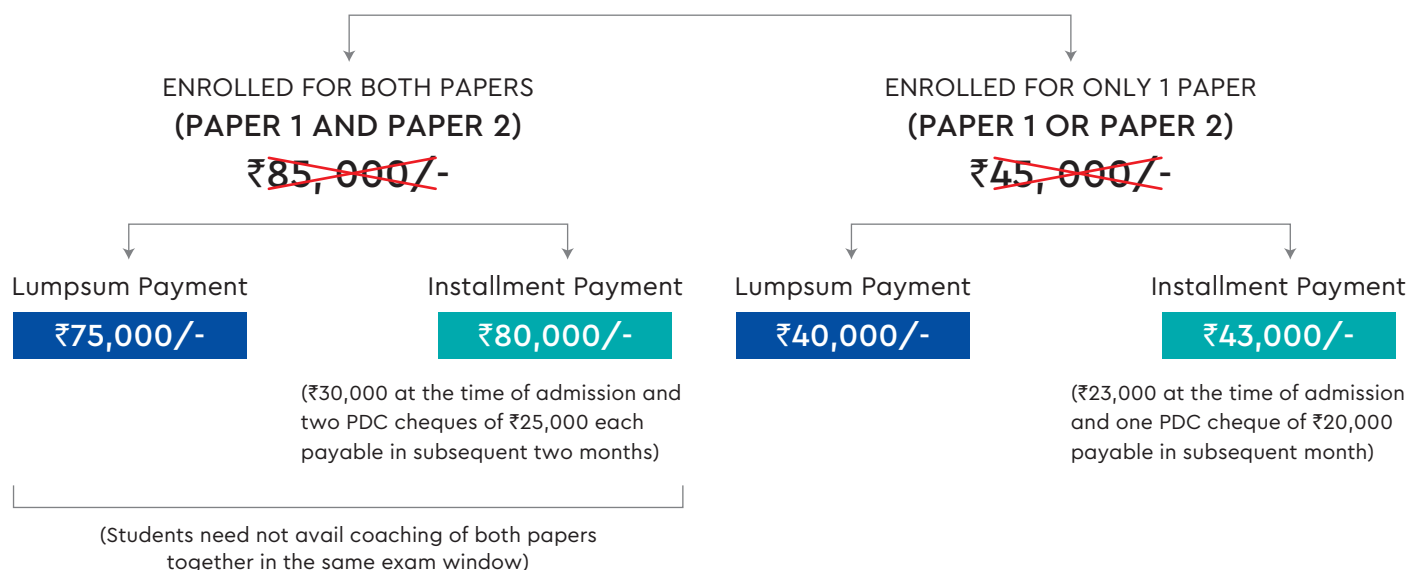
PROFESSIONAL MEMBERSHIP

USD 495.5

COACHING FEES PAYABLE TO J.K.SHAH CLASSES



COACHING FEE STRUCTURE (INCL. 18% GST) (to be paid to J.K. SHAH Classes)



MODE OF COACHING

OFFLINE LECTURES WILL BE
HELD AT FOLLOWING BRANCHES
BORIVALI / DADAR / MULUND

OFFLINE + ONLINE

RECORDED BACKUP WILL BE AVAILABLE FOR ALL STUDENTS UPTO END OF EXAM WINDOW.

JKSC CMA USA Course Details

Exam window MAY – JUNE 24
Batch commences 1st February 2024
Batch ends 30th April 2024

Schedule

Weekdays (3 hours) 7 am to 10 am
Weekend any (6 hours) 7 am to 1 pm, 3 pm to 9 pm

CMA (US) dedicated helpline no. +91 86570 49365

FEES PAYABLE TO IMA UNDER STUDENT MEMBERSHIP



- Only full-time UG and PG attending regular classes are eligible for student membership. Online and Distance modes of study are not covered under the student category.



PRO TIP: Even students pursuing M.COM can be enrolled under student membership.

Component	Actual	Discount Through JKSC	JKSC Student
IMA Membership Fee + Exam Entrance Fee	USD 372	(Platinum Partner Advantage) USD 186	USD 186
Exam Fee Part 1	USD 370	USD 129.5	USD 240.5
Exam Fee Part 2	USD 370	USD 129.5	USD 240.5
Total	USD 1112	USD 445	USD 667

- IMA offers **Scholarship** opportunity to **CMA US** candidates for upto 10 Students per college per annum. For more details, Contact our CMA US dedicated helpline no. **86570 49365**

FEES PAYABLE TO IMA UNDER PROFESSIONAL MEMBERSHIP



Component	Actual	Discount Through JKSC	JKSC Student
IMA Membership Fee + Exam Entrance Fee	USD 595	(Platinum Partner Advantage) USD 297.5	USD 297.5
Exam Fee Part 1	USD 495	USD 99	USD 396
Exam Fee Part 2	USD 495	USD 99	USD 396
Total	USD 1585	USD 495.5	USD 1089.5

RESCHEDULING & CANCELLATION OF EXAMINATION



Rescheduling and cancellation of a scheduled examination appointment

Reschedule your exam to altogether a different exam window.

OR

Cancel your exam without choosing another exam window.



Student needs to send a request letter directly to IMA
Email ID: ima@imanet.org

+

pay a fine of US\$ 50

Reschedule your exam to another date within the same exam window



Can be done directly with Prometric Test Centre subject to a fee, the details of which are as follows:

Rescheduling time frame	Fees
beyond 30 days from the scheduled appointment date	Free of cost
within 30 days but upto 72 hours from the scheduled appointment date	US\$ 50 fee
within 72 hours from the scheduled appointment date.	rescheduling NOT allowed

P.S. Prometric test centres conduct examinations for a host of other qualifications including CMA US. Availability of slots on a specific date cannot be guaranteed. Please book your preferred slots well in advance.



EXAM RETAKE FEES



Exam retake fees incase you fail the examination



A candidate availing student membership can retake examination any number of times within 36 months from the date of the registration with IMA.

When you fail the 1st time

IMA Provides a 30% discount on FULL exam fees. An Email is sent directly to the students within 2 weeks of publishing the results.

When you fail more than once

No discount is provided and FULL exam fees are payable by the students

P.S.

In either case, the platinum partner discount on exam fees is not available for exam retake fees i.e exam retake fees are calculated at the FULL (Non-concessional) rates.



PRO TIP: Unlike most INDIAN professional qualifications, there are no set off benefits if candidates choose to appear for both the parts in the same exam window as far as CMA US qualification is concerned. Hence, we always recommend our students to appear for 1 part in each exam window. Also, our experience says appearing for part 2 exam before part 1 exam is the go-to approach taking into consideration the level of toughness of each part.

CERTIFICATIONS



Candidates have **7 years** after passing CMA US exam to apply for certification.
The candidate needs to fulfil the following three criteria for certification

- 1) Clear both parts of CMA USA
- 2) Submit graduate degree certificate obtained from a reputed University recognised by Govt. of India / international authorities
- 3) Submit 2 continuous years of work experience certificate. The mandatory work experience need not be after clearing both the parts of CMA US.

The articleship while pursuing Chartered Accountancy course is also considered valid work experience for CMA US Qualification.

Qualifying work experience for CMA US certification

Qualifying experience consists of positions requiring judgments regularly made employing the principles of management accounting and financial management. Such employment includes, but is not limited to, the following:

- Preparation of financial statements
- Financial planning and analysis
- Monthly, quarterly, and year-end close
- Auditing (external or internal)
- Forensic accounting
- Budget preparation and reporting
- Managing general ledger and balance sheets
- Forecasting
- Company investment decision making
- Corporate financial management
- Cost accounting and analysis
- Risk evaluation
- Management information systems analysis
- Development and delivery of financial systems
- Implementation and management of financial technologies
- Tax accounting, analysis, and planning
- Reporting to the SEC or other governmental regulators
- Strategic planning and strategic management
- Sustainability reporting
- Teaching management accounting or financial management at the college/university level

CMA USA RESULTS SEPT – OCT 23



FULLY QUALIFIED



CMA USA RESULTS SEPT – OCT 23



SEMI QUALIFIED



OUR ALL INDIA PRESENCE



94
FACE TO FACE
COACHING
CENTRES
ACROSS
41
CITIES



THE LEADER IN COMMERCE COACHING

SINCE 1983

BRANCH	CONTACT	BRANCH	CONTACT	BRANCH	CONTACT	BRANCH	CONTACT	BRANCH	CONTACT
MUMBAI		NAVGHAR ROAD		PUNE		RAJKOT		HYDERABAD	
VIRAR	99202 10136	MULUND	97570 01281	SINHGAD RD	74100 61371	KALAWAD RD	87358 10995	HYDERABAD	80964 00400
NALLASOPARA	97570 01274	MULUND	97570 01281	AUNDH	85510 40404		97243 18185		80968 00800
VASAI	97570 01275	THANE	97570 01282	KOTHRUD	86056 74007	DELHI		KARNATAKA	
	84240 98090	GHODBUNDER		CHINCHWAD	86056 86007	LAXMINAGAR	73044 54715	BENGALURU	
BHAYANDER	73044 54693	ROAD THANE	86570 14289	KONDHWA	86056 90011		73044 54716	MALLESWARAM	99729 11065
MIRA ROAD	97570 01271	ANAND NAGAR		CAMP	86056 79007		92500 20145		080 2334 3308
BORIVALI	97570 01276	THANE	86570 14289	GUJARAT			96968 96496	SOUTH END	
	84240 98095	VASANT VIHAR		JAMNAGAR	73 0000 5993		73044 54717	CIRCLE	9845580513
KANDIVALI	90290 42298	THANE	86570 14289	JUNAGADH	99053 50000	PITAMPURA	80706 00400	YELCHENAHALLI	98455 80513
THAKUR	80970 02298	KALWA	91369 51860	VERAVAL	99787 19139		80704 00600		96209 52352
COMPLEX		DOMBIVLI	97570 01283	VAPI	98985 98625	YAMUNA VIHAR	86570 14271	HUBLI	94811 69353
MAHAVIR	86570 14676		84240 98096		78785 78625				94811 50771
NAGAR		PALAVA	90828 20493	BHARUCH	99742 99203	HARYANA		SHIVAMOGGA	96862 29484
MALAD	97570 01270	DOMBIVLI		SURAT		FARIDABAD	80705 00200		81822 77080
ANDHERI	022 2683 6666	KALYAN	91369 51858	SURAT	95128 39180	UTTAR PRADESH		MYSORE	97416 05750
	022 2683 6565	KHADAKPADA	88799 22436	AHMEDABAD		NOIDA	80975 99091		63647 21123
	73044 54689	ULHASNAGAR		NAVRANGPURA	95585 12345	GHAZIABAD	80975 99094	COIMBATORE	
	73044 54682	NETAJI CHOWK	88799 20769	MANINAGAR	76230 28195		80975 99095	COIMBATORE	95000 25444
VILE PARLE	91369 51861	ULHASNAGAR		NIKOL	9558 512 345	RAJASTHAN			90259 56500
DADAR	97570 01277	SHIVAJI CHOWK	86570 14685		7940 056 533	JAIPUR	86198 85663	CHENNAI	
CHARNI ROAD	84240 98093	AMBERNATH	84240 98088	JUHAPURA	83203 74266		96607 56621	NUNGAMBAKKAM	89253 06444
	97570 01278	BADLAPUR	86570 14273	DANILIMDA	90549 19636	CHATTISGARH			044 4384 2225
MAZGAON	97570 01273	TITWALA	73044 54681	VADODARA		RAIPUR	73998 89988	WEST	
COTTON GREEN	98191 43786	AIROLI	91369 51856	ELLORA PARK	9824 812 340		73994 49944	MAMBALAM	95000 13444
GHATKOPAR	97570 01280		98920 06376	KARELIBAUG	9824 812 126	DURG & BHILAI	90394 40379	ANNA NAGAR	72004 34584
VIKHROLI	90760 03779	CHEMBUR	99202 10956				73896 98714		
DAV COLLEGE		VASHI	97570 01279						
BHANDUP	97570 01280	NERUL	99202 11218						
NES COLLEGE		PANVEL	99202 10302						
BHANDUP	97570 01280								

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THE LEADER IN COMMERCE
COACHING SINCE 1983.

FOR INQUIRY SCAN BELOW



COURSES
OFFERED

CA | CS | CMA | CFA® | ACCA | CMA (US)
CPA Ireland | IELTS | TOEFL | PTE | GRE

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